# **Dane Seaton**

# **Product Designer**

With nine years of diverse design experience, I excel at translating complex user needs into impactful, user-centric solutions. By fostering collaboration across teams, I drive outcomes that enhance user experiences and deliver tangible value to businesses and their clients.

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#### PROFESSIONAL EXPERIENCE

## **3D Designer / BIM** Arterra Interactive

Surry Hills, NSW

April 2024 - Present (Contract)

Arterra Interactive is a leading Australian creative agency, specialising in visual storytelling for the construction industry and urban developments.

## **Highlights**

- Optimised design workflows by developing and maintaining a design template, reducing modeling time by 30% across projects.
- Spearheaded workflow development for council models, creating a new revenue stream that generated \$10K per project.

## Product Designer Abyss Solutions

Sydney CBD, NSW

May 2022 - June 2023

Abyss is leading and shaping the autonomous inspection industry. As the first product designer, I led cross-functional communication and contributed to shaping product strategy for version two of Abyss's SaaS platform, Fabric. I collaborated with machine learning teams and conducted user research with internal stakeholders and B2B clients to ensure alignment with business goals.

#### **Highlights**

- Developed the product strategy from the ground up, conducting research to identify core needs and prioritising key features for clients and internal stakeholders.
- Played a key role in shifting the company's product strategy from feature-based to outcome-driven, aligning design decisions with business and user impact.
- Increased work efficiency by 4x by integrating key touchpoints into the program, streamlining workflows, and boosting stakeholder engagement.
- Validated a solution leveraging 3D scans and AI to enhance program navigation, improving usability and efficiency.
- Optimised 3D point cloud tagging services, reducing oil platform onboarding costs by \$60K-\$70K per project.
- Enhanced internal communication and collaboration by creating a centralised repository of domain-specific product information, including a style guide, design system, and terms glossary.

# **Product Designer** Linkmate

Remote

July 2021 - May 2022 (Internship)

Linkmate is a social enterprise devoted to proactive emotional support. As part of a team of two designers reporting to the founder and lead engineer and tasked with redeveloping Linkmate's mobile application, I conducted research and design to improve engagement and user acquisition.

#### **Highlights**

- Led the implementation of a design system, streamlining communication and ensuring design consistency.
- Improved app onboarding and user engagement by conducting informational interviews and moderating A/B testing sessions.

## SKILLS Core UX Skills

UX Research (Quant & Qual)
Usability Testing
User Stories, Journey Mapping
Information Architecture
Prototyping Wireframing
B2B, B2C, SaaS
AI Design
Product Strategy
Roadmaps (Now, Next, Later)
Interaction Design
Responsive Design
Visual Design

#### Soft Skills

Team Leadership Stakeholder management Critical Thinking Independent Problem-Solving Proactive / Collaborative communication Active listening Workshop facilitation

## **Methodologies & Frameworks**

Agile (Sprints, Scrum, Kanban) Design Thinking Human-Centred Design

#### **Tools**

Figma
ChatGPT
Midjourney
Dovetail
Confluence
Jira
Maze
Photoshop
HTML, CSS, Javascript

#### FORMAL EDUCATION

Al for Designers IxDF (March 2024) **UI Design Patterns** IxDF (October 2023) Agile Methods for UX Design IxDF (August 2023) **Front-End Web Development** Academy Xi (Aug 2022) **UX/UI Design** Academy Xi (Sept 2021) **UX Nanodegree** Udacity (March 2021) **Python Certificate** Archistar (June 2020) **Building Design Diploma** TAFE Western Sydney (Sept 2015).

## **UX Researcher** Drop Bio Health

Remote

#### **LANGUAGES**

English (Native)
Portuguese (Intermediate)

November 2021 - December 2021 (Contract)

Drop Bio Health is transforming the field of inflammation and personalised and preventative health - improving the quality of life for people across Australia and around the world. As one of two researchers reporting to the founder and head of marketing, I interviewed 45 participants (men and women), contributing to 92 interviews as part of a customer discovery project.

#### **Highlights**

- Identified spending behaviors, providing insights that informed a strategic pricing model and enhanced marketing approach.
- Validated the motivations of two key target customer segments, informing design and marketing strategies.
- Refined the target audience through informational interviews, identifying an additional client segment to target for service promotion.

## Product Designer Wedora

Remote

August 2021 - September 2021

Bootcamp client project. I co-led the team, contributing to the discovery process and design while identifying applicable value propositions for photographers.

#### **Highlights**

- Identified partnership opportunities for wedding photographers through market research, uncovering incentives that aligned with their needs.
- Contributed to the landing page redesign by crafting compelling value propositions aligned with core user needs.
- Facilitated a design workshop with wedding photographers, contributing to the collaborative design process.

## 3D Designer / BIM Ivolve Studios

Sydney City, NSW

September 2016 - June 2021

Ivolve Studios is an award-winning architectural visualisation and 3D animation studio based in Sydney engaged in high-profile projects in Australia and internationally. Mentored junior 3D designers and facilitated a team of eight 3D artists. I read and interpreted plan drawings and elevations to design 3D models and develop solutions to modelling issues based on client needs and insights.

## **Highlights**

- Reduced model development time by 3 hours per week, per project, per person by collaborating with engineers to create a batch script for translating information between client models.
- Enhanced productivity and efficiency by leading project triaging through Google Sheets and Trello.
- Enhanced and expanded the in-house template and design library, boosting design speed and consistency.

## **Building Designer** Rapid Plans

Northern Beaches, NSW

January 2015 - September 2016

Handled the drafting process from concept design to application submission, iterating the design to meet client needs and council regulations efficiently and effectively.

#### **Highlights**

- Fostered trust-based relationships with private certification consultants, including geotechnical engineers, to accelerate approval processes.
- Consulted with clients both over the phone and in person to create designs that addressed their immediate and long-term needs.
- Conducted research and designed based on insights from building standards and council regulations to meet design requirements.